

Who is Rasool Naseri

Rasool Naseri is a pragmatic sales and marketing coach, one of the youngest entrepreneurs in his field, with over 15000 online students and 2,000 in-person students.

He is a business development consultant and coach for large companies, distinguished by his pragmatism.

He has collaborated with many large companies to improve organizational performance through team building, modern management and leadership, sales, and systematization.

Education :

1. Bachelor's degree in Psychology
2. Course in Artificial Intelligence in Sales from the University of Virginia, USA
3. Master's degree in Industrial-Organizational Psychology (MBA,DBA)
4. Master's degree in Executive Business Administration

Work experience :

1. Sales and Marketing Manager at Mihan Trading and Distribution Company
2. Founder of a Sales Services Training Institute in the South of the Country
3. Instructor of Sales, Marketing, and Negotiation Skills Courses
4. Business Development Consultant and Coach for Traditional and Online Businesses
5. Youngest Merchant in Fars Province
6. Youngest Member of the Industry, Mining, and Trade Organization of Fars Province

Seminars and Workshops Conducted :

1. Sales Mafia Training Seminar
2. Neuro marketing Training Seminar
3. Webinar on How to Quickly Gain Trust
4. Training Seminar on Essential Market Leadership Skills
5. Webinar on Essential Skills for a Successful Salesperson
6. Sales Engineering Training Workshop
7. Planning and Target Setting Training Workshop
8. Sales Management Training Workshop
9. Instagram Business Growth Training Workshop
10. Principles and Techniques of Negotiation Training Workshop

Books :

1. **Sales Bibliography**
2. **Negotiation Mafia**

You are not what you say or think about; ultimately, you are what you do.